

# Lynn Richter – Designated Broker Commercial Real Estate Solutions, LLC

Lynn began her career in commercial real estate in 1973 when she joined Metropolitan Life Insurance in Chicago, Illinois. In 1988 she relocated to MetLife's St. Louis Regional Office as a Senior Asset Manager, where she was directly responsible for a diversified real estate portfolio in excess of \$534 Million.

In 1994, Lynn entered CRE brokerage with Wolken Real Estate Advisors and Assisted companies such as Lutheran Senior Services, BusComm and Deutsche Financial Services with their corporate headquarters requirements. Lynn acted as a consultant broker to Corporate Plaza Management Company, preparing a business plan and facilitated the refinance, leasing and eventual sale of their 200,000 SF class A office building.

In 2001 Lynn and her Wolken peers merged into Coldwell Banker Commercial. As Vice President where she excelled in general brokerage, Lynn achieved placement in the top 2% of their national sales associates with multiple Circle of Distinction Awards. Lynn excelled in handling approximately 254 lease renewals, expansions and new locations nationwide for a corporate client, averaging over seven transactions per month.

In 2010 Lynn joined KW Commercial as the first Managing Director for the Greater St. Louis area's first KW Commercial office. Over the 13 year tenure, Lynn served for 5 years as the Commercial Leadership Council Regional Director, served as mentor and Broker to the office's commercial agents, as well as creating a marketing program for the firm which is used nationwide.

In 2022 Lynn founded Commercial Real Estate Solutions, LLC where she continues to put her experience, knowledge and resources to work in the best interest of her clients. Lynn's general brokerage production tops over One Billion in Commercial Real Estate Transactions over her career.

## **Business Organizations**

National and MO Association of Realtors  
St. Louis Association of Realtors—Commercial Division  
A Member of CCIM and its St. Louis Chapter

## **Education**

Elmhurst College, Elmhurst, IL  
College of DuPage, Glen Ellyn, IL

**Honored  
Recipient of the  
St. Louis Titan  
100 Award**



Contact Information:

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Commercial Real Estate Solutions, LLC

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# Lynn Richter – Designated Broker Commercial Real Estate Solutions, LLC

Since 1973 Lynn Richter has developed her experience and knowledge in commercial real estate by facilitating a variety of transactions of different sizes and property types. Over the years Lynn has represented the commercial real estate industry's owners, developers, investors, landlords, tenants, sellers, and buyers. Her client model has ranged from individual investors and businesses to multi partner joint ventures, pension funds, REITs, international partnerships and fortune 50 corporations. In addition to the properties assigned to Lynn as a senior asset manager during her career with MetLife; Lynn's commercial real estate portfolio continues to grow as she provides diversified brokerage services to her clients. The following is a partial summary of Lynn's career portfolio:

PROPERTY TYPE	TRANSACTION VALUE		UNIT OF MEASUREMENT	
Retail *	\$269.20	Million	4.89	MILLION SQ. FT.
Office *	\$404.20	Million	4.00	MILLION SQ. FT.
Apartments	\$150.67	Million	4,531	APARTMENT UNITS
Industrial *	\$115.39	Million	2.72	MILLION SQ. FT.
Land	\$18.40	Million	147.53	ACRES
Hotels	\$16.88	Million	225	ROOMS
Country Clubs	\$12.86	Million	1	COMPLEX
Religious Facilities	\$5.00	Million	1	COMPLEX
Senior Services/Living *	\$22.29	Million	630	BEDS
Total Career Portfolio	\$1,014.87	BILLION		

\* Land acquisitions for these property developments are under Land Transactions

Dedicated to the commercial real estate industry, Lynn Richter continues to add to her portfolio using her knowledge, experience, and resources to the benefit of her client's objectives.



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